

Nonprofit Programs

Schedule of Courses and Degree Requirements

October 13, 2009

Master of Science in Nonprofit Management and Philanthropy

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Master of Science in Strategic Fundraising and Philanthropy

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Degree Requirements for the M.S. in Nonprofit Management and Philanthropy Program:

I. The program consists of eight required courses (24 credits) and four electives (12 credits) for a total of 36 credits.

II. Required Courses (24 credits):

- NMP 600 Foundations of Nonprofit Management
- NMP 605 Financial Decision Making for Nonprofits
- NMP 621 Introduction to Philanthropy and Fundraising Fundamentals
- NMP 625 Strategic Management of Nonprofit Organizations
- NMP 635 Board Governance and Volunteer Management
- NMP 650 Leading Change for Nonprofit Orgs.
- NMP 665 Law, Policy and Government in Nonprofits
- NMP 670 Capstone: Advanced Management Seminar

III. Elective Course Options (Choose 12 credits from the following):

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|---------|---|
| NMP 606 | Workforce and Affordable Housing Programs and Players |
| NMP 607 | Housing Policy |
| NMP 608 | Creating and Preserving Housing |
| NMP 609 | Effective Housing Leadership |
| NMP 622 | Donor Behavior and Giving Methodologies |
| NMP 623 | Resource Development Management |
| NMP 631 | Grant Writing for Corporations and Foundations |
| NMP 641 | Capital Campaign and Major Giving Management |
| NMP 645 | Marketing Principles and Techniques for Nonprofits |
| NMP 651 | Annual Giving and Donor Relations |
| NMP 655 | Leadership and Personal Effectiveness |
| NMP 656 | Relationships, Communication and Philanthropy |
| NMP 661 | Planned Giving Principles and Techniques |
| MHE 600 | Introduction to Higher Education Administration |
| MHE 605 | Organization and Governance of Higher Education |
| MHE 610 | Higher Education Curriculum Development |
| MHE 620 | The Contemporary College Student |
| MHE 625 | Women in Higher Education |
| MHE 626 | Introduction to Institutional Advancement |
| MHE 627 | Enrollment Management Principles and Practices |
| MHE 630 | Law and Ethics in Higher Education |
| MHE 640 | History and Economics of Higher Education |
| MHE 645 | Higher Education Marketing and Communications |
| MHE 650 | Leading Change in Higher Ed |
| MBA 600 | Introduction to Entrepreneurial Thinking and Innovative Practices |
| MBA 605 | Business Ethics and Social Responsibility |
| MBA 620 | Organizational Behavior and Leadership |
| MBA 630 | Legal Issues in Business |
| MBA 650 | Elective |
| MBA 651 | Elective |
| CIM 605 | Business Intelligence |
| CIM 612 | Information Design & Usability |
| CIM 621 | Internet/HTML Programming |
| CIM 642 | Project Management |
| CIM 653 | Computer Forensics |
| CIM 654 | Knowledge Management |
| CIM 655 | Visual Graphics |
| CIM 656 | Network Security |
| CIM 657 | Social Responsibility |
| CIM 659 | Collaborations and Coalitions |
| CIM 658 | Strategies for Information Management |

Degree Requirements for the M.S. in Strategic Fundraising and Philanthropy Program:

- I. The program consists of a common core of knowledge (30 credits) and elective coursework (6 credits). There are two tracks as shown below:

Track 1: Nonprofit Fundraising

- I. **Nonprofit Management and Administration Core** (9 credits):

Two required courses:

NMP 600 Foundations of Nonprofit Management
NMP 635 Board Governance and Volunteer Management

Choose one from:

NMP 605 Financial Decision Making for Nonprofits
NMP 625 Strategic Planning for Nonprofits
NMP 645 Marketing for Nonprofits
NMP 665 Law Policy and Government Relations
CIM 642 Project Management

- II. **Organizational Behavior and Personal Effectiveness Core** (6 credits)

Choose two from:

NMP 655 Leadership and Personal Effectiveness
MBA 620 Organizational Behavior and Leadership
NMP 656 Relationships, Communication and Philanthropy

- III. **Philanthropic Studies Core** (15 credits)

Three required courses:

NMP 621 Introduction to Philanthropy and Fundraising Fundamentals
NMP 622 Donor Behavior and Giving Methodologies
NMP 675 Capstone: Advanced Fundraising Seminar

Choose two from:

NMP 631 Grant Writing for Corporations and Foundations
NMP 641 Capital Campaign and Major Giving Management
NMP 651 Annual Giving and Donor Relations
NMP 661 Planned Giving for Nonprofit Organizations
NMP 623 Resource Development Management

- IV. **Electives** (6 credits)

Degree Requirements for the M.S. in Strategic Fundraising and Philanthropy Program (cont.):

Track 2: Higher Education Fundraising

I. Higher Education Administration Core (9 credits):

Two required courses:

- MHE 600 Introduction to Higher Education Administration
- MHE 626 Introduction to Institutional Advancement

Choose one from:

- MHE 605 Organization and Governance of Higher Education
- MHE 610 Higher Education Curriculum Development
- MHE 620 The Contemporary College Student
- MHE 630 Law and Ethics in Higher Education
- MHE 640 History and Economics of Higher Education
- MHE 645 Higher Education Marketing and Communications

II. Organizational Behavior and Personal Effectiveness Core (6 credits)

Choose two from:

- NMP 655 Leadership and Personal Effectiveness
- MBA 620 Organizational Behavior and Leadership
- NMP 656 Relationships, Communication and Philanthropy

III. Philanthropic Studies Core (15 credits)

Three required courses:

- NMP 621 Introduction to Philanthropy and Fundraising Fundamentals
- NMP 622 Donor Behavior and Giving Methodologies
- NMP 675 Capstone: Advanced Fundraising Seminar

Choose two from:

- NMP 631 Grant Writing for Corporations and Foundations
- NMP 641 Capital Campaign and Major Giving Management
- NMP 651 Annual Giving and Donor Relations
- NMP 661 Planned Giving for Nonprofit Organizations
- NMP 623 Resource Development Management

IV. Electives (6 credits)

Degree Requirements for the M.S. in Higher Education Administration

The program consists of 8 core courses (24 credits) and 4 elective courses (12 credits) for a total of 36 credits. Students may choose from one of three concentration areas: general administration, institutional advancement and enrollment management.

Concentration in General Administration

The concentration in Higher Education Administration is designed for students seeking a broad exposure to issues in higher education management, governance and leadership. Graduates may pursue careers in various functional areas within colleges and universities, as well as in educational associations, government agencies and other nonprofit and for-profit organizations serving the higher education sector.

I. Core Courses (8 courses)

MHE 600	Introduction to Higher Education Administration
MHE 605	Organization and Governance of Higher Education
MHE 610	Higher Education Curriculum Development
MHE 620	The Contemporary College Student
MHE 630	Law and Ethics in Higher Education
MHE 640	History and Economics of Higher Education
MHE 650	Leading Change in Higher Ed
MHE 670	Advanced Management Seminar

II. Electives (4 courses)*

MHE 625	Women in Higher Education Administration
MHE 626	Introduction to Institutional Advancement
MHE 627	Enrollment Management Principles and Practices
MHE 635	Student Personnel Services in Higher Education
MHE 645	Higher Education Marketing and Communications
NMP 605	Financial Decision Making for Nonprofits
NMP 609	Organizations and Applied Leadership
NMP 610	Managing Diversity in Today's Nonprofit
NMP 621	Introduction to Philanthropy and Fundraising Fundamentals
NMP 622	Donor Behavior and Giving Methodologies
NMP 623	Resource Development Management
NMP 625	Strategic Planning for Nonprofits
NMP 631	Grant Writing for Corporations and Foundations
NMP 635	Board Governance and Volunteer Management
NMP 641	Capital Campaign and Major Giving Management
NMP 646	Healthy Solutions for Nonprofits in Challenging Times
NMP 651	Annual Giving and Donor Relations
NMP 655	Leadership and Personal Effectiveness
NMP 656	Relationships, Communication and Philanthropy
NMP 661	Planned Giving Principles and Techniques
NMP 665	Law, Policy, and Government Relations in Nonprofit Organizations

*Students may also choose among MBA and CIM courses for all concentrations.

Concentration in Institutional Advancement

The concentration in Institutional Advancement is designed for students who are pursuing, or wish to pursue, careers in any of the functional areas within Institutional Advancement, including fund raising and development, marketing and communications, alumni relations, and government and community affairs. Students will gain a broad exposure to these areas, along with an appreciation for the historical, legal and sociological contexts in which they operate.

I. Core Courses (8 courses)

MHE 600	Introduction to Higher Education Administration
MHE 626	Introduction to Institutional Advancement
MHE 640	History and Economics of Higher Education
MHE 645	Higher Education Marketing and Communications
NMP 621	Introduction to Philanthropy and Fundraising Fundamentals
NMP 622	Donor Behavior and Giving Methodologies
NMP 656	Relationships, Communication and Philanthropy
NMP 675	Capstone: Advanced Fundraising Seminar

II. Electives (4 courses)

MHE 605	Organization and Governance of Higher Education
MHE 610	Higher Education Curriculum Development
MHE 620	The Contemporary College Student
MHE 625	Women in Higher Education Administration
MHE 627	Enrollment Management Principles and Practices
MHE 630	Law and Ethics in Higher Education
NMP 609	Organizations and Applied Leadership
NMP 610	Managing Diversity in Today's Nonprofit
NMP 623	Resource Development Management
NMP 625	Strategic Planning for Nonprofits
NMP 631	Grant Writing for Corporations and Foundations
NMP 635	Board Governance and Volunteer Management
NMP 641	Capital Campaign and Major Giving Management
NMP 651	Annual Giving and Donor Relations
NMP 646	Healthy Solutions for Nonprofits in Challenging Times
NMP 655	Leadership and Personal Effectiveness
NMP 661	Planned Giving Principles and Techniques
NMP 665	Law, Policy, and Government Relations in Nonprofit Organizations

Concentration in Enrollment Management

The concentration in Enrollment Management is designed for students interested in careers in college admissions, financial aid, and enrollment marketing. Students will gain an understanding of the fundamentals of student recruitment, changing demographics, the dynamic between admissions and financial aid, federal aid policy, and the marketing of colleges and universities to prospective students and families.

I. Core Courses (8 courses)

MHE 600	Introduction to Higher Education Administration
MHE 620	The Contemporary College Student
MHE 627	Enrollment Management Principles and Practices
MHE 635	Student Personnel Services in Higher Education
MHE 640	History and Economics of Higher Education
MHE 645	Higher Education Marketing and Communications
MHE 650	Leading Change
MHE 670	Advanced Management Seminar

II. Electives (4 courses)

MHE 605	Organization and Governance of Higher Education
MHE 610	Curriculum in Higher Education
MHE 625	Women in Higher Education Administration
MHE 626	Introduction to Institutional Advancement
MHE 630	Law and Ethics in Higher Education
MHE 650	Leading Change in Higher Ed
NMP 605	Financial Decision Making for Nonprofits
NMP 609	Organizations and Applied Leadership
NMP 610	Managing Diversity in Today's Nonprofit
NMP 621	Introduction to Philanthropy and Fundraising Fundamentals
NMP 622	Donor Behavior and Giving Methodologies
NMP 623	Resource Development Management
NMP 625	Strategic Planning for Nonprofits
NMP 631	Grant Writing for Corporations and Foundations
NMP 635	Board Governance and Volunteer Management
NMP 641	Capital Campaign and Major Giving Management
NMP 646	Healthy Solutions for Nonprofits in Challenging Times
NMP 651	Annual Giving and Donor Relations
NMP 655	Leadership and Personal Effectiveness
NMP 656	Relationships, Communication and Philanthropy
NMP 661	Planned Giving Principles and Techniques
NMP 665	Law, Policy, and Government Relations in Nonprofit Organizations

Degree Requirements for the Graduate Certificate/Concentration Areas

Concentration/Certificate in Strategic Fundraising (15 credits):

- NMP 621 Introduction to Philanthropy and Fundraising Fundamentals
- NMP 622 Donor Behavior and Giving Methodologies
- NMP 623 Resource Development Management
- NMP 656 Relationships, Communication and Philanthropy
 - Take 1 course from:
 - NMP 631 Grant Writing for Corporations and Foundations
 - NMP 641 Capital Campaign and Major Giving Fundraising
 - NMP 651 Annual Giving and Donor Relations
 - NMP 661 Planned Giving for Nonprofit Organizations

Concentration in Organizational Effectiveness (12 credits):

- NMP 646 Healthy Solutions for Nonprofits in Challenging Times
- NMP 647 Quality Principles and Practices
- MBA 620 Organizational Behavior and Leadership
- MBA 605 Business Ethics and Social Responsibility

Concentration in Entrepreneurial and Innovative Process (12 credits):

- MBA 600 Introduction to Entrepreneurial Thinking and Innovative Practices
- NMP 647 Quality Principles and Practices
- CIM 654 Knowledge Management
- MBA 601 Entrepreneurial Marketing Strategies

Concentration/Certificate in Strategic Human Resource Management (15 credits):

- MBA 610 Human Capital: Recruitment and Selection of Human Beings
- MBA 615 Job Analysis: From the Job Description to the Evaluation
- MBA 625 Employee Relations: A Survivor's Guide to Effective Relationships
- MBA 632 Compensation and Employer Benefits
- MBA 635 Human Resources: Best Practices and Techniques

Concentration in Leadership and Personal Effectiveness (15 credits):

- NMP 655 Leadership and Personal Effectiveness
- MBA 620 Organizational Behavior and Leadership
- CIM 659 Collaborations and Coalitions
- MBA 653 Intercultural Communication in the Workplace --or--
- NMP 610 Managing Diversity in Today's Nonprofit
- MBA 652 High Performance Management Strategies

Concentration/Certificate in Housing Development and Leadership (12 credits):

- NMP 606 Workforce and Affordable Housing Programs and Players
- NMP 607 Housing Policy
- NMP 608 Creating and Preserving Housing
- NMP 609 Effective Housing Leadership

Concentration/Certificate in Management of Faith-Based Organizations (15 credits)

- NMP 615 Development and Management of Faith-Based Organizations
- NMP 616 Advanced Management Principles and Practices for Faith-Based Organizations
- NMP 605 Financial Decision Making for Nonprofits
- NMP 621 Introduction to Philanthropy and Fundraising Fundamentals
- NMP 635 Board Governance and Volunteer Management

Concentration/Certificate in Nonprofit Governance (15 credits)

- NMP 600 Foundations of Nonprofit Management
- NMP 605 Financial Decision Making for Nonprofits
- NMP 621 Introduction to Philanthropy and Fundraising Fundamentals
- NMP 635 Board Governance and Volunteer Management
- NMP 665 Law, Policy, and Government Relations in Nonprofit Organizations

Concentration/Certificate in Organizational Development (15 credits)

- MBA 655 Organizational Development Principles and Practices
- MBA 605 Business Ethics and Social Responsibility
- MBA 620 Organizational Behavior and Leadership
- MBA 635 Human Resources: Best Practices and Techniques
- NMP 647 Quality Principles and Practices

Concentration/Certificate in Nonprofit Management (15 credits):

- NMP 600 Foundations of Nonprofit Management
- NMP 635 Board Governance and Volunteer Management
- NMP 605 Financial Decision Making for Nonprofits
- NMP 625 Strategic Planning for Nonprofits
- NMP 665 Law Policy and Government Relations

Graduate Certificate in Higher Education Administration (15 credits):

- MHE 600 Introduction to Higher Education Administration
- MHE 605 Organization and Governance of Higher Education
- MHE 620 The Contemporary College Student
- MHE 630 Law and Ethics in Higher Education
- MHE 640 History and Economics of Higher Education

Graduate Certificate in Institutional Advancement (15 credits)

Required Courses (12 credits)

MHE 626	Introduction to Institutional Advancement
MHE 645	Higher Education Marketing and Communications
NMP 621	Introduction to Philanthropy and Fundraising Fundamentals
NMP 622	Donor Behavior and Giving Methodologies

Electives (Choose one):

MHE 605	Organization and Governance of Higher Education
MHE 625	Women in Higher Education Administration
MHE 627	Enrollment Management Principles and Practices
NMP 623	Resource Development Management
NMP 625	Strategic Planning for Nonprofits
NMP 631	Grant Writing for Corporations and Foundations
NMP 635	Board Governance and Volunteer Management
NMP 641	Capital Campaign and Major Giving Management
NMP 651	Annual Giving and Donor Relations
NMP 656	Relationships, Communication and Philanthropy
NMP 661	Planned Giving Principles and Techniques

Graduate Certificate in Enrollment Management (15 credits)

Required Courses (12 credits)

MHE 620	The Contemporary College Student
MHE 627	Enrollment Management Principles and Practices
MHE 635	Student Personnel Services in Higher Education
MHE 645	Higher Education Marketing and Communications

Electives (Choose one):

MHE 605	Organization and Governance of Higher Education
MHE 610	Curriculum Development in Higher Education
MHE 625	Women in Higher Education Administration
MHE 630	Law and Ethics in Higher Education
MHE 650	Leading Change in Higher Ed
NMP 605	Financial Decision Making for Nonprofits
NMP 609	Organizations and Applied Leadership
NMP 610	Managing Diversity in Today's Nonprofit
NMP 623	Resource Development Management
NMP 625	Strategic Planning for Nonprofits
NMP 646	Healthy Solutions for Nonprofits in Challenging Times
NMP 655	Leadership and Personal Effectiveness
NMP 665	Law, Policy, and Government Relations in Nonprofit Organizations

SCHEDULE OF COURSES

- *Students in the Nonprofit Management and Strategic Fundraising programs should begin with NMP 600 which is offered in Fall Semester Session I and Spring Semester Session I. Exceptions to this must be approved by the NMP program director.*
- *To qualify for the scholarship or Stafford loan, you must take at least 2 courses every semester. A semester is two 8-week sessions as indicated below.*
- *Students are advised to consult the master schedule for the Graduate School to confirm the availability of specific electives in the MBA and CIM programs.*

October 19 – December 12, 2009 (Fall Semester)

Note: No classes held on 11/26/09

NMP 600	Foundation of Nonprofit Management	Mon. 6-10 pm or Online	Rima Dael Rima Dael
NMP 615	Development and Management of Faith-based Organizations	Online	Timothy Oslovich
NMP 621	Intro. to Philanthropy & Fundraising Fundamentals	Online	Sarah Tanner
NMP 635	Board Governance and Volunteer Management	Online	Tuti Scott
NMP 650	Leading Change for Nonprofit Orgs.	Online	Jeffrey Greim
NMP 661	Planned Giving Principles and Techniques	Wed. 6-10 pm or	Allan Wilson
NMP 661	Planned Giving Principles and Techniques	Online	Dina Plaper
MHE 600	Introduction to Higher Education Administration	Online	Mark Drozdowski
MHE 625	Women in Higher Education Administration	Online	Kris Barnett
MHE 650	Leading Change (cross listed with NMP 650)	Online	Jeffrey Greim

*NMP 650 is taken at the end of the program and as a lead in to NMP 670. Students should not enroll in NMP 650 until they have completed most if not all of the other core requirements.

January 4 – February 27, 2010 (Fall Semester)

NMP 607	Housing Policy	Online	William Hettinger
NMP 616	Advanced Management Principles and Practices for Faith-Based Organizations.	Online	Barbara Headley
NMP 621	Intro. to Philanthropy & Fundraising Fundamentals	Wed. 6-10 pm or Online	Rima Dael Rima Dael
NMP 655	Leadership and Personal Effectiveness	Online	Steven Mundahl
NMP 656	Relationships, Communication & Philanthropy	Online	Rebecca Bryan
NMP 665	Law, Policy, and Government in Nonprofits	Mon. 6-10 pm or Online	Jeffrey Greim Jeffrey Greim
NMP 670	Capstone: Advanced Management Seminar	Online	Melissa Morriss-Olson
MHE 605	Organization and Governance of Higher Ed	Online	Elizabeth Rivet
MHE 626	Introduction to Institutional Advancement	Online	Mark Drozdowski
MHE 670	Advanced Management Seminar (cross listed with NMP 670)	Online	Melissa Morriss-Olson

March 1 – April 24, 2010 (Spring Semester)

NMP 600	Foundations of Nonprofit Management	Online	Rima Dael Melissa Morriss-Olson
NMP 605	Financial Decision Making for Nonprofits	Wed. 6-10 pm or Online	Jeffrey Greim Jeffrey Greim
NMP 608	Creating and Preserving Housing	Online	William Hettinger
NMP 622	Donor Behavior and Giving Methodologies	Online	Dina Plaper
NMP 635	Board Governance and Volunteer Management	Mon. 6-10 pm or Online	Rima Dael Rima Dael
NMP 647	Quality Principles and Practices	Thur. 6-10 pm	Karen Carlson
MHE 620	The Contemporary College Student	Online	Kris Barnett
MHE 635	Student Personnel Services in Higher Education	Online	Cynthia Forrest

April 26– June 19, 2010 (Spring Semester)

NMP 621	Intro. to Philanthropy & Fundraising Fundamentals	Online	Sarah Tanner
NMP 641	Capital Campaign and Major Giving Fundraising	Online	Richard McCarty
NMP 625	Strategic Management of Nonprofit Organizations	Mon. 6-10 pm or Online	Jeffrey Greim Sylvia DeHaas Phillips
NMP 652	Evaluation: Lessons Learned through Planned Assessment	Tuesday, 6-10 pm	Ron Ancrum
MHE 610	The Higher Education Curriculum	Online	Kris Barnett
MHE 627	Enrollment Management Principles and Practices	Online	Melissa Morriss-Olson

June 21 – August 21, 2010 (Summer Semester)

NMP 600	Foundations of Nonprofit Management	Online	Melissa Morriss-Olson
NMP 606	Workforce and Affordable Housing	Online	William Hettinger
NMP 610	Managing Diversity in Today's Nonprofit	Mon. 6-10 pm	Allan Wilson
NMP 650	Leading Change for Nonprofit Orgs. *	Thurs. 6-10 pm or Online	Karen Carlson Karen Carlson
MHE 650	Leading Change in Higher Ed *	Online	Karen Carlson
NMP 651	Annual Giving and Donor Relations	Online	Virginia Webb
MHE 645	Higher Education Marketing and Communications	Online	Mark Drozdowski
MHE 630	Law and Ethics in Higher Education	Online	Tuesday Cooper

*NMP 650 is taken at the end of the program and as a lead in to NMP 670. Students should not enroll in NMP 650 until they have completed most if not all of the other core requirements.

August 23 –October 16, 2010 (Summer Semester)

NMP 605	Financial Decision Making for Nonprofit	Online	Jeffrey Greim
NMP 609	Organizations and Applied Leadership	Online	William Hettinger
NMP 623	Resource Development Management	Online	Virginia Webb
NMP 631	Grant Writing for Corporations and Foundations	Mon. 6-10 pm or Online	Mary Walachy Mark Drozdowski
NMP 670	Capstone: Advanced Management Seminar	Wed. 6-10 pm or Online	Melissa Morriss-Olson Melissa Morriss-Olson
MHE 670	Capstone: Advanced Management Seminar	Online	Melissa Morriss-Olson
NMP 675	Capstone: Advanced Fundraising Seminar	Online	A. Rima Dael
MHE 640	History and Economics of Higher Education	Online	Cynthia Forrest

October – December 2010 (Fall Semester)

Note: No classes held on Thanksgiving Day

NMP 600	Foundation of Nonprofit Management	Mon. 6-10 pm or Online	Rima Dael Rima Dael
NMP 615	Development and Management of Faith-based Organizations	Online	Timothy Oslovich
NMP 621	Intro. to Philanthropy & Fundraising Fundamentals	Online	Sarah Tanner
NMP 635	Board Governance and Volunteer Management	Online	Tuti Scott
NMP 650	Leading Change for Nonprofit Orgs.	Online	Jeffrey Greim
NMP 661	Planned Giving Principles and Techniques	Wed. 6-10 pm or	Allan Wilson
NMP 661	Planned Giving Principles and Techniques	Online	Dina Plaper
MHE 600	Introduction to Higher Education Administration	Online	Mark Drozdowski
MHE 625	Women in Higher Education Administration	Online	Kris Barnett
MHE 650	Leading Change (cross listed with NMP 650)	Online	Jeffrey Greim

*NMP 650 is taken at the end of the program and as a lead in to NMP 670. Students should not enroll in NMP 650 until they have completed most if not all of the other core requirements.

January – February 2011 (Fall Semester)

NMP 607	Housing Policy	Online	William Hettinger
NMP 616	Advanced Management Principles and Practices for Faith-Based Organizations.	Online	Barbara Headley
NMP 621	Intro. to Philanthropy & Fundraising Fundamentals	Wed. 6-10 pm or Online	Rima Dael Rima Dael
NMP 655	Leadership and Personal Effectiveness	Online	Steven Mundahl
NMP 656	Relationships, Communication & Philanthropy	Online	Rebecca Bryan
NMP 665	Law, Policy, and Government in Nonprofits	Mon. 6-10 pm or Online	Jeffrey Greim Jeffrey Greim
NMP 670	Capstone: Advanced Management Seminar	Online	Melissa Morriss-Olson
MHE 605	Organization and Governance of Higher Ed	Online	Elizabeth Rivet
MHE 670	Advanced Management Seminar (cross listed with NMP 670)	Online	Melissa Morriss-Olson

March – April, 2011 (Spring Semester)

NMP 600	Foundations of Nonprofit Management	Online	Rima Dael Melissa Morriss-Olson
NMP 605	Financial Decision Making for Nonprofits	Wed. 6-10 pm or Online	Jeffrey Greim Jeffrey Greim
NMP 608	Creating and Preserving Housing	Online	William Hettinger
NMP 622	Donor Behavior and Giving Methodologies	Online	Dina Plapler
NMP 635	Board Governance and Volunteer Management	Mon. 6-10 pm or Online	Rima Dael Rima Dael
NMP 646	Healthy Solutions for Nonprofits Challenging Times	Tuesday, 6-10 pm	Steve Mundahl
MHE 620	The Contemporary College Student	Online	Kris Barnett
MHE 635	Student Personnel Services in Higher Education	Online	Cynthia Forrest

April – June, 2011 (Spring Semester)

NMP 621	Intro. to Philanthropy & Fundraising Fundamentals	Online	Sarah Tanner
NMP 641	Capital Campaign and Major Giving Fundraising	Online	Richard McCarty
NMP 625	Strategic Management of Nonprofit Organizations	Mon. 6-10 pm or Online	Jeffrey Greim Sylvia DeHaas Phillips
NMP 652	Evaluation: Lessons Learned through Planned Assessment	Tuesday, 6-10 pm	Ron Ancrum
MHE 610	The Higher Education Curriculum	Online	Kris Barnett
MHE 625	Enrollment Management Principles and Practices	Online	Melissa Morriss-Olson

June – August, 2011 (Summer Semester)

NMP 600	Foundations of Nonprofit Management	Online	Melissa Morriss-Olson
NMP 606	Workforce and Affordable Housing	Online	William Hettinger
NMP 650	Leading Change for Nonprofit Orgs. *	Thurs. 6-10 pm or Online	Karen Carlson Karen Carlson
MHE 650	Leading Change in Higher Ed *	Online	Karen Carlson
NMP 651	Annual Giving and Donor Relations	Online	Virginia Webb
MHE 626	Institutional Advancement Principles and Practices	Online	Mark Drozdowski
MHE 630	Law and Ethics in Higher Education	Online	Tuesday Cooper

*NMP 650 is taken at the end of the program and as a lead in to NMP 670. Students should not enroll in NMP 650 until they have completed most if not all of the other core requirements.

August – October, 2011 (Summer Semester)

NMP 605	Financial Decision Making for Nonprofit	Online	Jeffrey Greim
NMP 609	Organizations and Applied Leadership	Online	William Hettinger
NMP 623	Resource Development Management	Online	Virginia Webb
NMP 631	Grant Writing for Corporations and Foundations	Mon. 6-10 pm or Online	Mary Walachy Mark Drozdowski
NMP 670	Capstone: Advanced Management Seminar	Wed. 6-10 pm or Online	Melissa Morriss-Olson Melissa Morriss-Olson
MHE 670	Capstone: Advanced Management Seminar	Online	Melissa Morriss-Olson
NMP 675	Capstone: Advanced Fundraising Seminar	Online	A. Rima Dael
MHE 640	History and Economics of Higher Education	Online	Cynthia Forrest