

Allan Wilson has been a Faculty Practitioner in the Nonprofit Management and Philanthropy program since 2007. He brings to this position many years of senior level fund raising experience within the educational and social service fields. Wilson has successfully planned and executed several capital and endowment campaigns, cultivated and solicited numerous six-figure plus donations from individual donors, and has built effective relationships with board members, administrative leaders, and staff.

Currently, Allan Wilson is the President of Wilson Consulting, LLC. His company provides leadership, management, planned giving direction and advice to nonprofits located in Massachusetts and Connecticut. Previously, he served in the chief development role for nonprofit organizations throughout Massachusetts, Connecticut, and New York. Most notably, Wilson served as the Director of Development and Interim Executive Director for The Hole in the Wall Gang Camp, a Connecticut organization founded by Paul Newman. He directed and supervised a fundraising program that encompassed the annual fund drive, planned giving, grant writing, major donor program, event strategy and management. He created the Charity of Choice program that generated over \$300,000 from popular corporations.

Wilson began his career as a faculty member at the University of Hartford, his alma mater. He received the MBA in Marketing and Management from the University of Hartford, and the MS in Physical Education and Education from the University of Massachusetts. Wilson earned his baccalaureate degree from Springfield College.

Wilson teaches the Planned Giving Principles and Techniques course.

Wilson is involved with numerous professional and community groups including the Association of Fund Raising Professionals, the National and Regional Planned Giving Group, the Discovery Center, Green Chimneys, the Soccer Excellence Fund at the University of Hartford, and he is a member of the Leadership Committee for the University of Hartford Athletic Capital Campaign where he has helped to raise over \$6 million dollars.