

**Joel Weiss** serves as Executive in Residence within the graduate programs in nonprofit management and philanthropy. To this role, Weiss brings extensive knowledge and expertise in all aspects of fund development as well as senior level leadership experience.

Weiss currently serves as the President and CEO of the United Way of Pioneer Valley, a position he was appointed to in May of 2005. In this capacity Weiss serves as the Chief Professional Officer responsible for overseeing the day to day activities of the United Way including its annual fundraising appeal and long term financial resource development, strategic planning, member agency relationships and leadership development.

From July of 2002 until his appointment to the United Way post, Weiss was the principal partner in the fundraising and management firm, *Weiss Associates*. Under his direction, Weiss Associates conducted consultation with more than 30 non-profit organizations in the areas of capital campaign and endowment development, conducted feasibility studies of more than 15 organizations and created a *Fundraising University* to train new and emerging fund development staff.

From 1980-2002 Weiss served on the staff of the Jewish Federation of Greater Springfield where he served as its Associate Director and Campaign Director from 1980-1982, and as its Executive Director from 1982-2002. Prior to relocating to the Springfield Area he served for five years as Assistant Director and Director for Leadership Development for the Jewish Federation of Greater Buffalo New York.

Weiss holds an M.B.A from the University of Massachusetts at Amherst, an M.S.W. from Yeshiva University and a B.A. from George Washington University. He currently serves on the Board of Advisors for the Court Appointment Special Advocates (CASA), is on the Executive Committee of the Human Service Forum in Springfield. He also serves on the Young Leadership Development committee for the Springfield Jewish Community Center and the Strategic Planning Committee and Board of Directors for Glenmeadow in Longmeadow. He is a Corporator for the Center of Human Development in Springfield. He also serves on the Board of Directors of Partners for a Healthier Community in Springfield and is a member of the Executive Committee and Board Member of Enlace in Holyoke. He is also on the NMP Advisory Board here at Bay Path.